

# BENTELER COMPANY PRESENTATION

**WE MAKE MOBILITY SAFER AND  
MORE SUSTAINABLE**



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BENTELER COMPANY PRESENTATION 2025

# OUR COMPANY



## COMPANY PROFILE AND VALUES



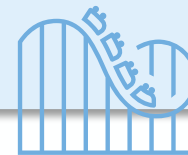
**BENTELER** is a globally active **group of companies** that develops, produces and distributes products, systems and services for the **automotive, industry and energy sectors**. Our employees embody **first-class engineering, outstanding materials expertise and overall vehicle competence** along the entire value chain.



### Our Corporate Values

#### COURAGE

Break new ground with curiosity and take responsibility for making decisions



#### AMBITION

Strive for excellence every day



#### RESPECT

Work together in an appreciative manner and communicate openly and honestly



## OUR VISION



### BENTELER AS THE LEADING GLOBAL SPECIALIST IN METAL PROCESSING: STRONG, COMPETITIVE AND AGILE.



We aim to achieve **sustainable, profitable growth** above market level.

Our **financial situation** is the basis that allows us to control our own destiny.

Together we develop **solutions that make a difference** – for our customers, our employees and society.

KEY FIGURES 2024

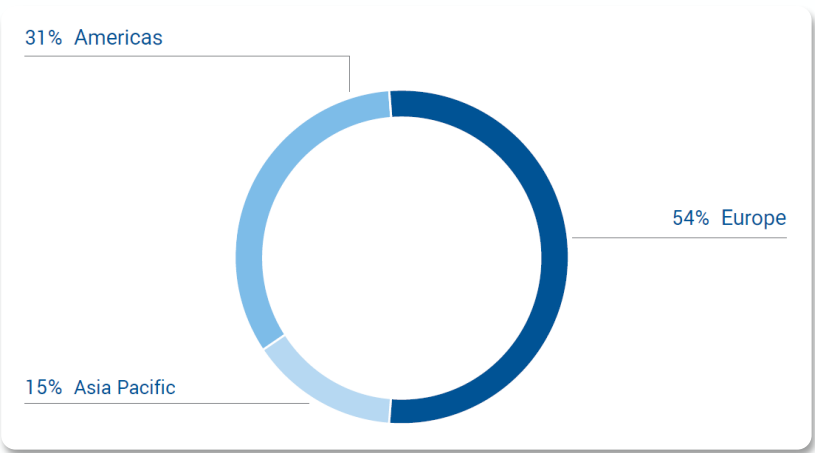


FINANCIAL YEAR January 1 to December 31		2024
External revenue	€ MILLION	8,170
EBITDA	€ MILLION	929
Adj. EBITDA	€ MILLION	594
R&D budget	€ MILLION	59
Employees incl. trainees*		20,668
Trainees*		535
Locations		~90
Countries		24

\*Annual average, measured as full-time equivalents, excluding temporary workers



REVENUE BY MARKET



## LOCATIONS



### BENTELER IS A RELIABLE PARTNER – CLOSE AT HAND AROUND THE WORLD

We take customer proximity literally. That's why we are close to our customers – around the world. This enables us to accompany them at every stage of their development processes – from product idea to series production – and support them in achieving their goals.

**Solutions that make a difference.**

**Worldwide.**

**~90**

LOCATION

**24**

COUNTRIES





## EMPLOYEES

We are a family of more than **20,000 PEOPLE**, as colorful as life itself, with a wide variety of talents. And that is precisely where our greatest strength lies – in our diversity, with which we find the best solutions together.

And we want to grow sustainably. We are therefore aware of the great importance of building up **YOUNG TALENT AT AN EARLY STAGE** and train young people in various apprenticeships. In 2024, BENTELER had 535 young people in training worldwide.





## EXECUTIVE BOARD



### RALF GÖTTEL

Chief Executive Officer



**RALF GÖTTEL** has been Chief Executive Officer (CEO) of BENTELER International AG in Salzburg since April 2017. He is responsible for Strategy and Mergers and Acquisitions, Procurement, Group Compliance and Board Affairs, as well as Communications & Marketing.

### TOBIAS BRAUN

Chief Financial Officer



**TOBIAS BRAUN** has been Chief Financial Officer (CFO) of BENTELER International AG in Salzburg since September 2022. His responsibilities include Accounting, Controlling, Treasury, Legal & Insurance, Internal Audit as well as Tax.



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# OUR HISTORY

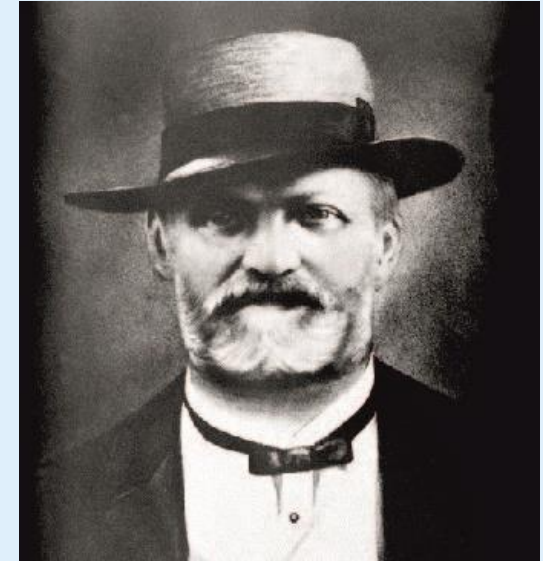




## FOUNDING YEAR AND FOUNDER

**1876** was an eventful year. Nikolaus Otto fired up his first four-stroke engine. Mark Twain published *The Adventures of Tom Sawyer*.

And in Bielefeld, a 23-year-old man acquired a hardware store. And thereby laid the **FOUNDATION** for our almost **150-YEAR COMPANY HISTORY**.

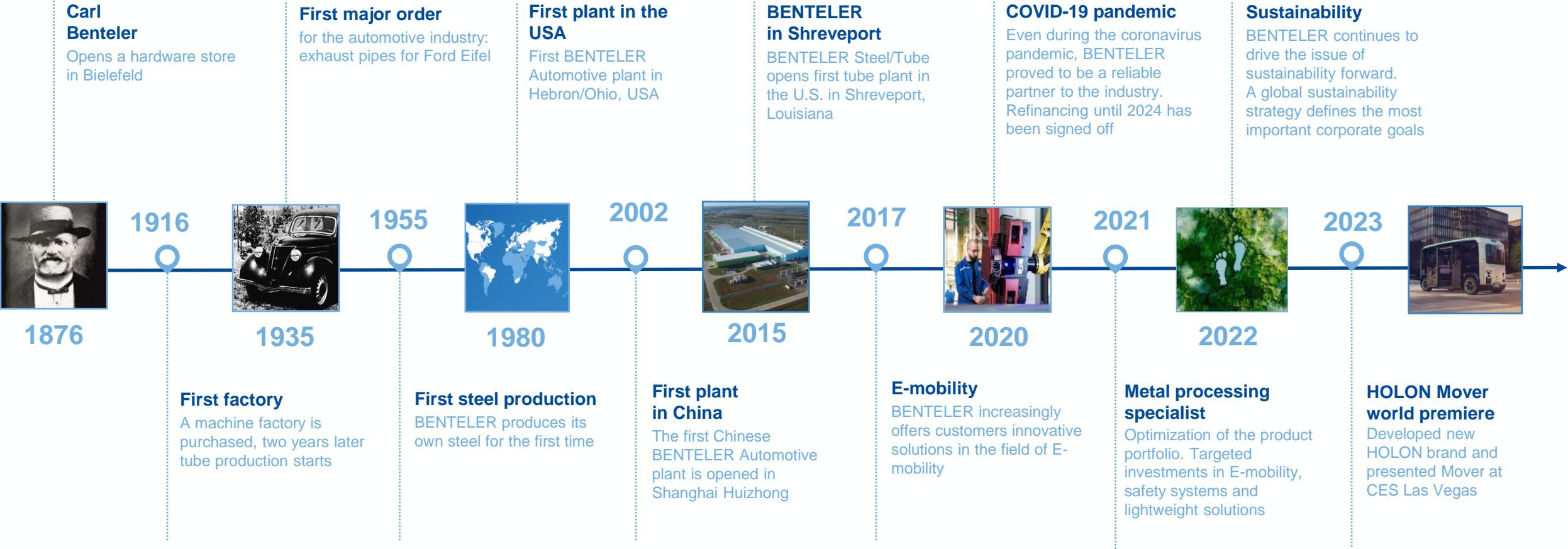


**CARL BENTELER**

Opened a hardware store in  
Bielefeld in 1876.



# HISTORICAL MILESTONES



# MILESTONES IN 2024



### FIRST CLIMORE® DELIVERY

We delivered the first CliMore® tubes to our customer Stabilus.

JANUARY

FEBRUARY

### TASARU SIGNING

We found a strategic investor for our mover business HOLON.



### BETTER CORROSION PROTECTION

We took the corrosion protection of our ZISTA product family to a new level with BENTELER TITAN galvanization.

MARCH

APRIL

### NEW OEMS

We supported Xiaomi with the launch of their first car.



### OPENING BRATISLAVA

We officially inaugurated our new plant in Bratislava.

MAY

JUNE

### SMART PRODUCTION

We increased our efficiency through the SMART SCM project in Spain.



### 10 YEARS SHENYANG

We celebrated our anniversary in Shenyang and thus our strong position in China.

JULY

AUGUST

### NEW PRESS SHOP IN PUNE

We commissioned our new line for torsion profiles in our Pune plant.



### HOLON PLANT ANNOUNCEMENT

We announced our planning for the first HOLON manufacturing plant in Jacksonville.

SEPTEMBER

OCTOBER

### SPARTANBURG INVESTMENT

We committed to investing in our Spartanburg operations.



### SHREVEPORT EXTENSION

We opened our new threading line in Shreveport.

NOVEMBER

DECEMBER

### NEW WYOMING PLANT

We celebrated the groundbreaking of our new Wyoming plant (Greater Grand Rapids area, Michigan).





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# OUR EXPERTISE



# TECHNOLOGIES AND COMPETENCIES

## THIS IS HOW WE INSPIRE

We support our customers with first-class competence.

From materials, to manufacturing technology and logistics – as a partner for the entire value chain. At BENTELER, we don't just use the latest material and manufacturing technologies – we invent them. In this way, we guarantee and deliver expertise from a single source.

### All from one source

#### COMPETENCE IN MATERIALS

From development to recycling

#### AUTOMOTIVE TECHNOLOGIES

Forming, joining, assembly

#### STEEL/TUBE TECHNOLOGIES

Welded or seamless

#### LOGISTICS

From raw material to delivery

#### SYSTEM SOLUTIONS

E-modules und autonomous movers



**BENTELER**   
makes it happen

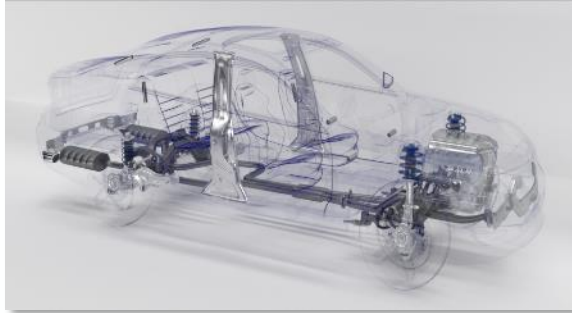


# PRODUCT PORTFOLIO



## AUTOMOTIVE

- Structural components
- Airbag tubes
- Crash management systems
- Axle suspensions
- Exhaust systems
- Camshafts



## ENERGY

- Line pipes
- Perforating Guns
- Heat exchange tubes
- Casing & Tubing



## INDUSTRY

- Hydraulic tubes and cylinders
- Crane tubes
- Mechanical Pipes



## E-MOBILITY SOLUTIONS

- Integrated e-chassis modules
- Battery trays

## AUTONOMOUS MOVER

- Autonomous Mover Level 4
- Mobileye as partner for the self-driving system
- 15 passengers (9 sitting, 6 standing)



## GLASS PROCESSING EQUIPMENT

- Architectural Glass
- Automotive Glass
- Technical Glass
- Service



## MECHANICAL ENGINEERING

- Plant engineering
- Tool shop

# SUSTAINABILITY ENGAGEMENT

## SUSTAINABILITY IS PART OF OUR BENTELER DNA



### WE LINK ECONOMIC SUCCESS WITH RESPONSIBILITY:














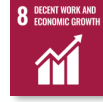




toward society, our employees and the environment.

In general, we base our commitment to sustainability on the United Nations' Sustainable Development Goals. Specifically, we aim to make a concrete contribution to five of these goals.

Our sustainability organization records all initiatives centrally as part of a sustainability strategy and reports on them regularly in a sustainability report.



# SUSTAINABILITY STRATEGY

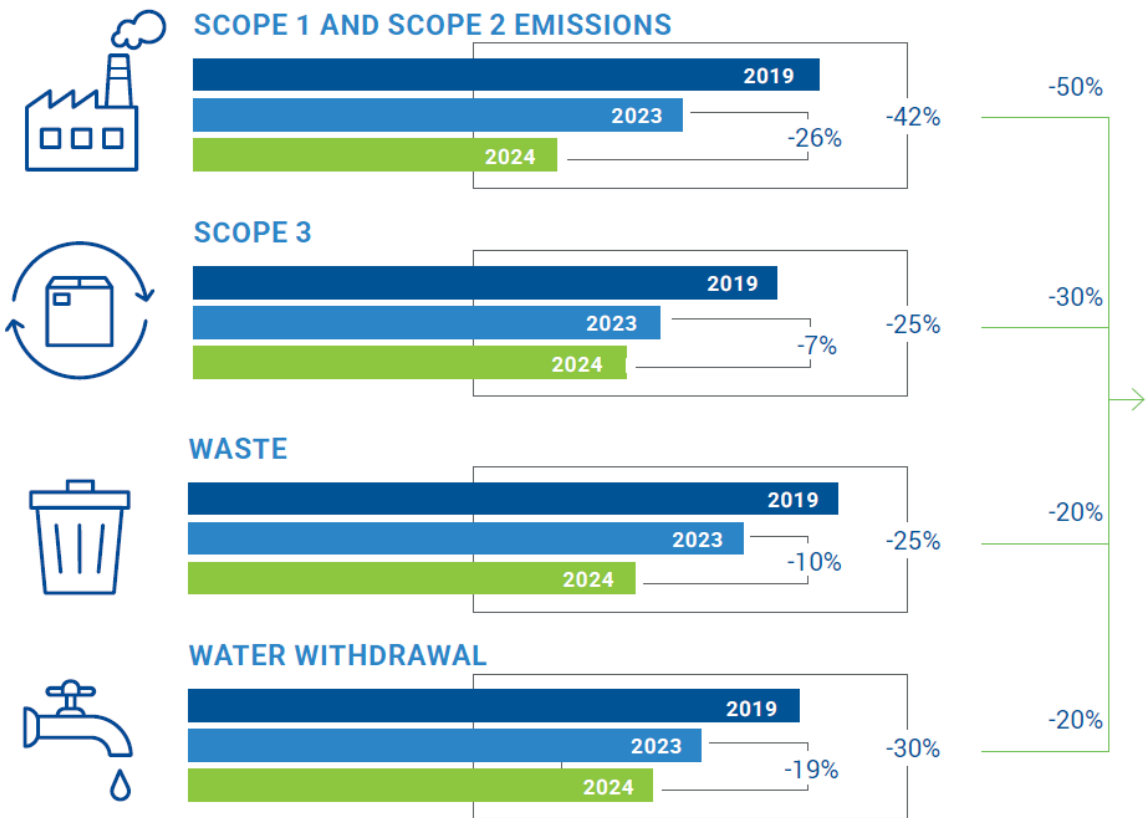
	BENTELER STRATEGY	BENTELER TARGETS	APPLICABLE SDGs
<b>CLIMATE CHANGE</b> 	<ul style="list-style-type: none"> <li>Improved energy efficiency</li> <li>Electrification &amp; green hydrogen</li> <li>PPAs, self-generation &amp; COs</li> <li>Consideration of the value chain</li> </ul>	<ul style="list-style-type: none"> <li>-50% Scope 1 &amp; 2 and -30% Scope 3 emissions by 2030 vs. 2019</li> <li>-100% Scope 1 &amp; 2 emissions by 2040 and carbon neutral by 2050</li> </ul>	  
<b>CIRCULAR ECONOMY</b> 	<ul style="list-style-type: none"> <li>Increasing the proportion of recycled materials</li> <li>Higher process efficiency</li> <li>Ensuring the recyclability of products</li> </ul>	<ul style="list-style-type: none"> <li>-20% amount of waste by 2030 vs. 2019</li> </ul>	
<b>WATER</b> 	<ul style="list-style-type: none"> <li>Reduction of water withdrawals through increased efficiency of water use</li> <li>Reduction of water pollution</li> </ul>	<ul style="list-style-type: none"> <li>-20% water withdrawal by 2030 vs. 2019 (in regions with high water stress)</li> </ul>	 
<b>EMPLOYEES AND WORKING CONDITIONS</b> 	<ul style="list-style-type: none"> <li>Improve occupational safety</li> <li>Promote training &amp; further education</li> <li>Safeguard human rights</li> <li>Promote diversity and inclusion</li> </ul>	<ul style="list-style-type: none"> <li>25% women in management positions by 2030</li> <li>Aiming for a zero rate for accidents at work</li> </ul>	    
<b>BUSINESS CONDUCT</b> 	<ul style="list-style-type: none"> <li>Zero tolerance for corruption &amp; bribery</li> <li>Protection of whistleblowers</li> <li>Sustainable supplier relationships</li> </ul>	<ul style="list-style-type: none"> <li>Striving to avoid cases of corruption and bribery altogether</li> </ul>	 



# SUSTAINABILITY ENGAGEMENT: SUCCESSES



## OUR SUSTAINABILITY EFFORTS AT A GLANCE



**OUR GOALS BY 2030**  
compared to 2019

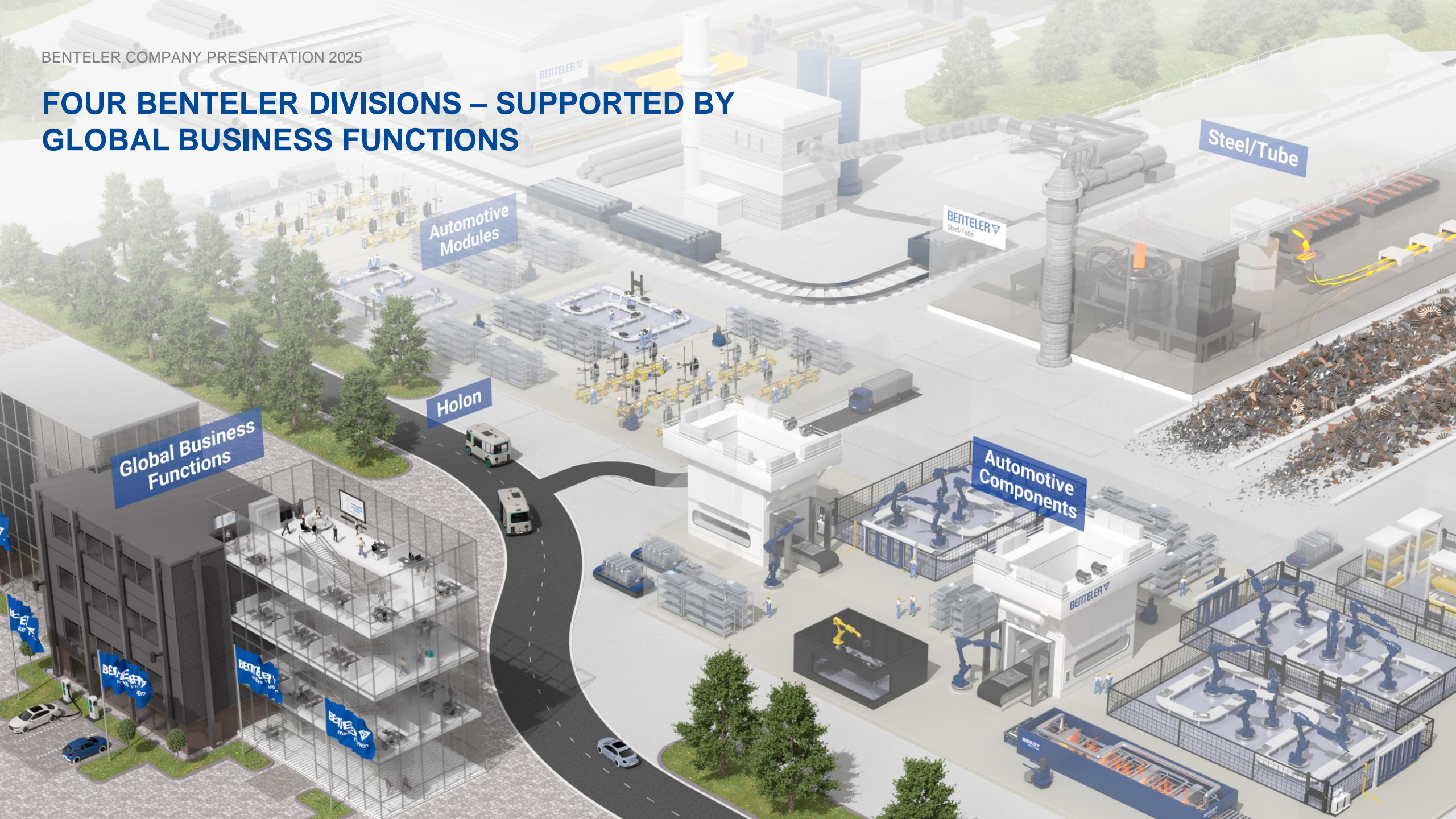
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# OUR STRUCTURE



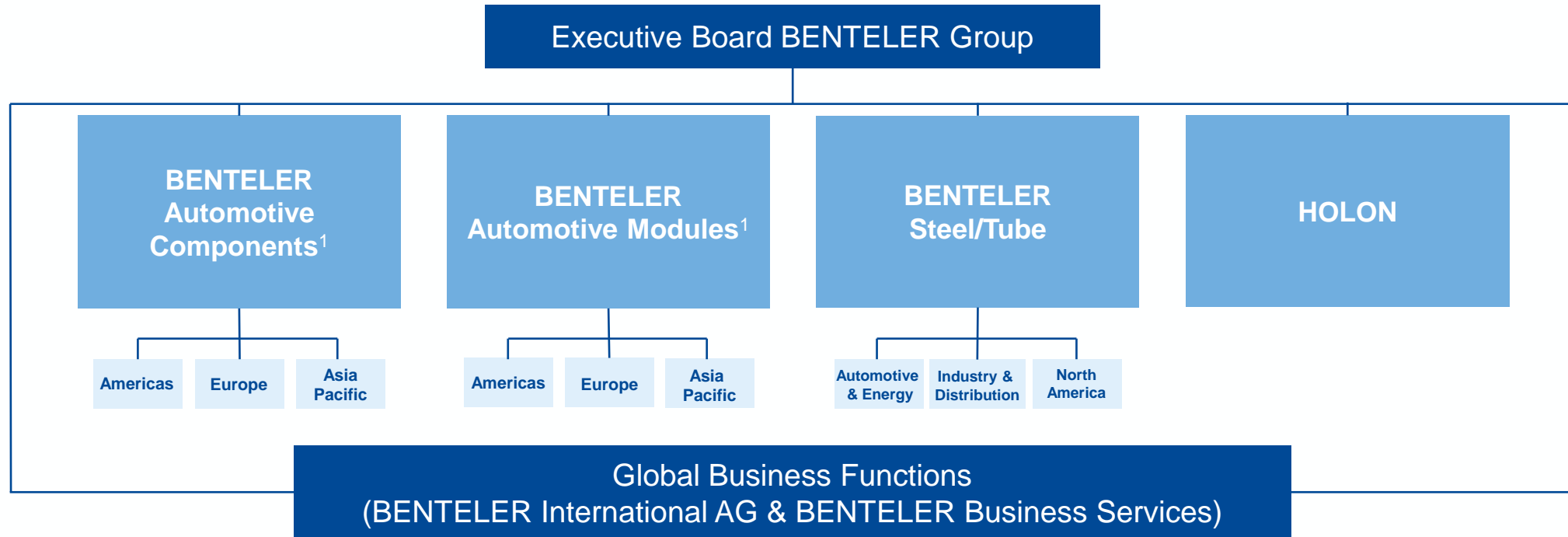


# FOUR BENTELER DIVISIONS – SUPPORTED BY GLOBAL BUSINESS FUNCTIONS





# ORGANIZATIONAL DESIGN OF THE BENTELER GROUP



<sup>1</sup> BENTELER Automotive Components and BENTELER Automotive Modules both continue to operate legally under the umbrella of BENTELER Automobiltechnik GmbH

- **Four powerful divisions** that can focus on their respective core tasks
- Each division pursues a different business model which is **specifically tailored to the requirements of the respective market**
- Through individual structure, specific management skills and a customized focus, we can **provide our clients with the best possible support**

## BENTELER AUTOMOTIVE COMPONENTS



### COMBINED EXPERTISE IN THREE MARKETS



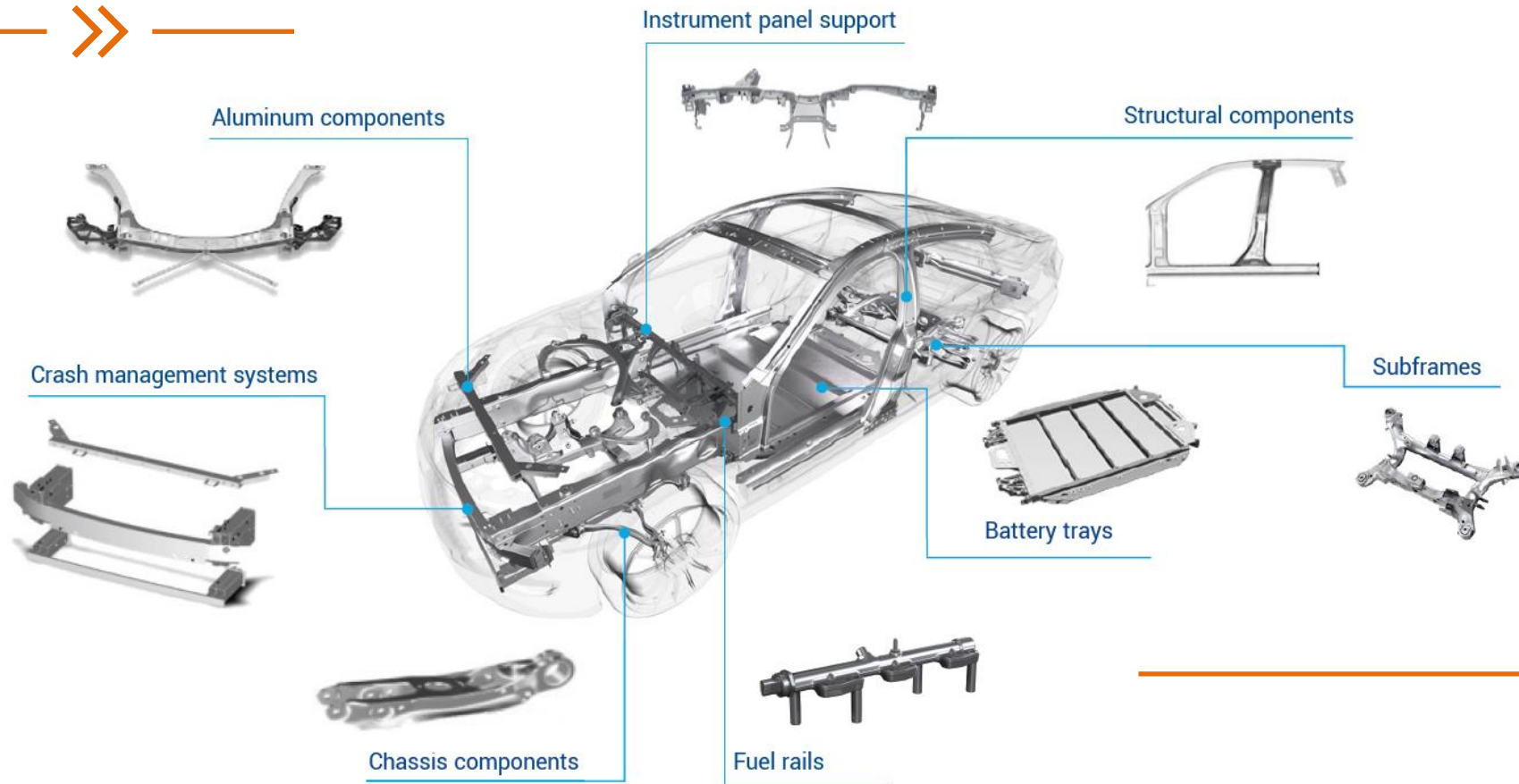
The BENTELER Automotive Components Division brings together our activities in component manufacturing and central functions. As a development partner for the world's leading automotive manufacturers, we work to create customized solutions for our customers. The product portfolio includes components for chassis and bodywork, as well as engine and exhaust systems.

BENTELER Mechanical Engineering, BENTELER Maschinenbau and BENTELER Lightweight Protection are also part of BENTELER Automotive Components.





# BENTELER AUTOMOTIVE COMPONENTS: PRODUCTS



# BENTELER MECHANICAL ENGINEERING

## PRODUCT SOLUTIONS FROM A TO Z

From body in white to white goods: When metal needs to be formed, joined, cut, milled or punched, BENTELER Mechanical Engineering's solutions ensure your products will be manufactured to the highest quality. Efficiently and consistently.

### Sophisticated systems and services

Hot-forming ovens

Welding equipment

Laser cutting

Punching equipment

Inspection cells

Automation solutions



# BENTELER MASCHINENBAU

## INNOVATIVE SOLUTIONS, RELIABLE PARTNER

BENTELER Glass Processing Equipment (BENTELER Maschinenbau) develops and produces machinery and equipment for processing glass used in architectural, automotive and technical applications. With over 4,500 successfully completed projects in over 60 countries, we support our customers with innovative solutions and are a reliable and trusted partner.

### Our Business

Architectural Glass

Automotive Glass

Technical Glass

Services

**BENTELER**   
makes it happen



## BENTELER AUTOMOTIVE MODULES



### EVEN CLOSER TO THE CUSTOMER



A globally operating full-service supplier with maximum customer orientation – that is our BENTELER Automotive Modules division. The division is dedicated to the supply chain and assembly of ready-to-install modules for chassis, front ends and powertrains of leading automotive manufacturers.

An experienced development team creates flexible logistics and manufacturing concepts with cost-optimized automation solutions for assembly and intralogistics – tailored to the customer's production volumes and location. From simple assembly to the system integration of highly complex modules with electronic components.





# BENTELER AUTOMOTIVE MODULES: SERVICES

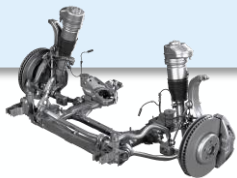
## JIT/JIS MODULE SUPPLIER

Suppliers of purchased components are selected and qualified either by our customers or by us upon request. We organize the global inbound logistics. At the customer's location, the modules are produced and delivered just-in-time (JIT) or just-in-sequence (JIS). We ensure our delivery performance and manufacturing quality with serial traceability using the latest IT and equipment technology.



## Our product portfolio

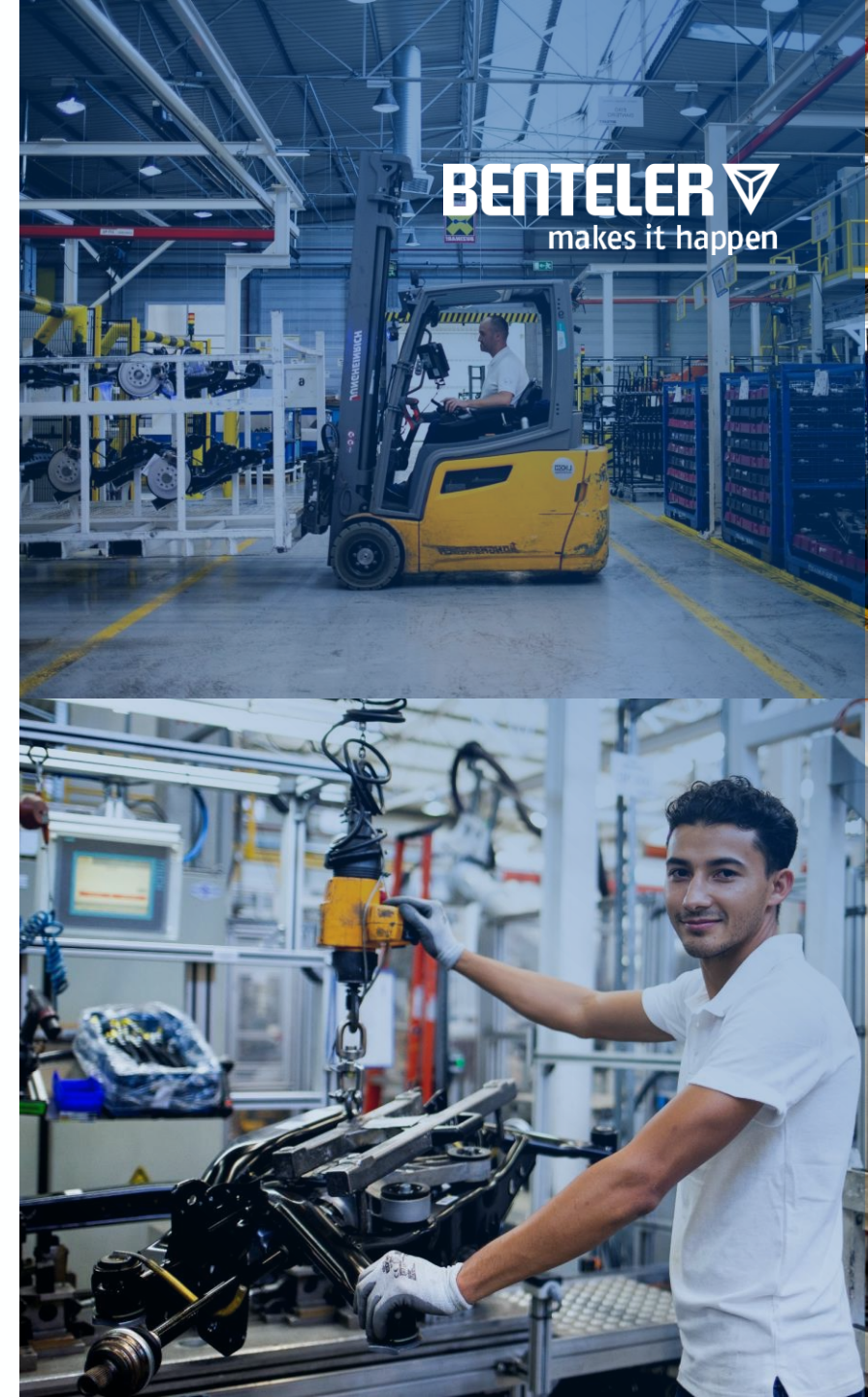
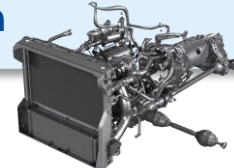
Chassis



Front End



Powertrain





## BENTELER STEEL/TUBE










### FOCUS ON SUSTAINABLE PROFITABILITY

BENTELER Steel/Tube develops and produces seamless and welded quality steel tubes. As one of the leading manufacturers, we offer our customers solutions worldwide, along the entire value chain – from material development to tube applications. In this way we create tailor-made tube products for the automotive, energy and industry market segments.







# BENTELER STEEL/TUBE: PRODUCTS









## AUTOMOTIVE

 <p>Prop shafts</p>	 <p>Tubes for rotor shaft</p>
 <p>Stabilizer bars</p>	 <p>Axle solutions</p>
 <p>Airbag inflators</p>	 <p>Seat belt tensioners</p>
 <p>Drive shafts</p>	

## ENERGY

 <p>Oil and gas exploration</p>	 <p>Perforating guns</p>
 <p>Line pipe</p>	 <p>Mineralogical drilling</p>
 <p>Heat exchanger tubes</p>	 <p>OMLR tubes for special boilers</p>

## INDUSTRY

 <p>ZISTAPLEX® tubes</p>	 <p>Hydraulic cylinders</p>
 <p>Hydraulic lines</p>	 <p>Crane construction</p>
 <p>Injection anchors</p>	 <p>Mechanical applications</p>

BENTELER STEEL/TUBE: CLIMORE®



Our CliMore® product brand, launched in 2023, saves up to 85% of CO<sub>2</sub> emissions compared to conventional steel production by using recycled materials instead of ore and by using green electricity.

With our more sustainable steel and steel tube products, we enable our customers to effectively reduce their upstream emissions from the purchase of goods and thus achieve their climate targets.

CliMore®: CO <sub>2</sub> -REDUCED STEEL TUBES IN THREE CATEGORIES			
	CliMore® Advantage	CliMore® Ambition	CliMore® Excellence*
	★	★★	★★★
Steel route	 Electric steel (from recycled steel scrap)	 Electric steel (from recycled steel scrap)	 Electric steel (from recycled steel scrap)
Electricity mix	 Standard gray electricity	 Green electricity	 Green electricity
Process heat	 Natural gas	 Natural gas	 green hydrogen/ electrification



# HOLON

## STEP BY STEP TO SERIES PRODUCTION

Our HOLON Division focuses on fully electric, autonomous movers. In other words: safe, comfortable and inclusive mobility - the answer to social megatrends such as urbanization, climate change and demographics.

We are continuously developing both our innovative company and the vehicle along a defined roadmap, which focuses on future series production.





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# OUR FUTURE





## PRODUCT AND PROCESS INNOVATION

### WE ARE ALREADY WORKING... ... ON TOMORROW'S SOLUTIONS

- How do you extend the range of electric vehicles?
- What properties do new materials need?
- How can production be cost-effective and environmentally friendly at the same time?

These and other questions are dealt with by around 900 BENTELER employees worldwide in the field of research and development, together with our customers and suppliers.





## FUTURE AND INNOVATION

### WE ARE YOUR STRONG PARTNER FOR THE JOURNEY INTO THE FUTURE OF MOBILITY

Networked and digital, environmentally friendly and safe. That's what the mobility of the future will look like. Maybe autonomous and electric. We are already working today to shape the individual mobility of tomorrow, together with our customers and partners, in the interests of people and compatible with nature.





We make the difference – as ONE Team

**WE MAKE IT  
HAPPEN**



## CONTACT

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### EDITORIAL NOTE

For the sake of readability, the masculine form is used at BENTELER for  
personal designations.  
However, all genders are always meant.